



June 2017



We continue to be dedicated to supporting our member practices and building good relationships with the localities, neighbouring federations and the CCG. We are a developing company that have a shared vision and common purpose with our member practices.

Communication and engagement is key to our success and we would like to take this opportunity of sharing our latest developments with you.

We are a forward-thinking organisation and continue to strive to establish ourselves as a credible service provider and partner in care, whilst providing a unified voice for primary care in NE Hants. Our directors are supported by the Development Director, Jackie Stevens and Administration and Development Manager, Amanda Jones.



TRAINING

We are now providing BLS training sessions for practice staff along with Infection Control and Safeguarding, which is available for booking by all 23 practices. The feedback for this has been good. We will be providing sessions regularly throughout the year to help practices to keep their staff training up to date. We are also keen to look at other areas of training to help support Practice Managers

Farnborough Locality

The Farnborough locality plan is delivering on its proposals. Our Paramedic Practitioners, Greg Ashely-Buck and Becky Groves have been in post for over 2 months working closely with practices, focusing on home visits, reducing admissions and providing out of hospital care.

An MSK Assessment service began at the beginning of April. Frimley Park were the successful bidder for this and appointments are bookable by practice reception staff without the need to see a GP first. This includes a full range of MSK advice and joint injections where necessary are being offered. This follows very successful pilots of this service in both Farnborough and Yateley which have shown very high levels of patient satisfaction, whilst saving considerable numbers of GP appointments. The pilots have also shown that the service can potentially pay for itself by substantially reducing referral to physiotherapy services and secondary care orthopaedics. Performance and delivery is being monitored as the service develops.

Caroline Cuthbertson, ICT Team Leader joined the team on 3 April. Beth Bachelor has also started in post as an administrator and is supporting the ICT team.

Fleet Locality

Two of the Fleet practices are now moving forward with e-consultations.

The Fleet locality plan which promotes the introduction of skill mix into general practice is currently with the CCG awaiting approval

Extended Access

Salus have been attending the "8-8" working meetings with representation from the CCG, NHUC and all 5 localities. We have been working with Aldershot and Farnborough Localities and hope we have negotiated a way of providing this service that most practices will not find too onerous. An important principal is that whereas GP's may have to work more flexibly they will not have to work more. Contracts will be with the localities via the GP Federation rather than Individual practices.

Aldershot Locality Update

The MSK Assessment Service is due to commence on 3 July and will be providing 36 sessions a week once fully operational.

Lesley Rosling is leading on a mental health project that looks to improve consultations for patients with a mental health issue. Two workshops are being held in July with a showcase event.

Karl Goodall, Paramedic Practitioner joined the team on 5 June and will be setting up a home visiting service in Aldershot and like our other paramedics be working on out of hospital care and admission avoidance.

Maddie Rayment joined the Aldershot ICT on 5 June to provide admin support and help to develop the Aldershot Locality ICT.

Yateley Locality Update

Oakley Health Care Group now have their urgent care centre up and running and patients able to book an urgent on the day appointment by contacting their health hub. Patients will be seen by a member of the urgent care team which consists of GP's, nurse practitioners, paramedics, orthopaedic practitioners or any other appropriate health care professional. The patients are benefiting from being able to see a member of a multi-skilled team, which will improve the quality of care provided whilst ensuring that NHS resources are used appropriately and efficiently.



ICT's Overview

The ICTs are at varying stages of development and the focus over the last few months has been to work with colleagues across organisations to have a well-functioning integrated team that is supported and dedicated to improving out of hospital care. Our new Paramedic Practitioners are co-located with and work closely with the integrated care teams. Sharon Boylett is providing Clinical Leadership across Farnborough and Aldershot localities. Enhanced IC teams are a very important part of locality plans and the challenge is to ensure that our new staff are employed wisely. We are discussing this with the CCG.



Pharmacist Project

Several practices that do not presently have a clinical pharmacist have expressed an interest to participate in the pilot. An application has been submitted to NHSE for consideration.

We found that whilst there is funding from NHSE to develop the clinical pharmacist's role in General Practice, there was a lack of focus on the training of core skills, such as blood pressure monitoring. We have recently arranged lunchtime sessions to train staff.

As these roles are still being developed, we realise that we needed to increase the level of understanding of what of practical importance in a big practice could clinical pharmacists assist with. We are now working with the Clinical Pharmacists to be competent in core skills which practices can choose from, e.g. repeat prescriptions, statin starting clinics, vitamin D prescribing.

For feedback on the success and suggestions for utilising pharmacists in general practice please see the following link:

<https://www.pcc-cic.org.uk/article/clinical-pharmacists-programme-provides-model-wider-workforce-change>

ANNUAL GENERAL MEETING

**Our AGM will be taking place on 5 September 2017 19.00 - Venue to be confirmed.
Speaker – Ben Gowland, Director and Principal Consultant of Ockham Healthcare.**

The Salus Management Team:

Directors:

Dr Nick Hughes
Dr Gareth Robinson
Dr Amy Uppal
Dr Stephen Scott-Perry
Dr Liz Burrin
David Giles
Sarah Smith

Development Director:
Jackie Stevens

Administration and Development Manager
Amanda Jones